



# TABLE OF CONTENTS

# About Company Geography Advantages Our services

- \*Transport across China
- \*Rail transport
- \*Container transport
- \*High-speed container trains
- \*Multimodal transport
- \*Transport through Zabaykalsk
- \*Transport through Mongolia
- \*Transport through Blagoveshchensk
- \*Transport through Grodekovo
- \*Transport through Kazakhstan
- \*Consolidated cargoes
- \*Additional services

# Our partners Our cargoes and projects



# DzhoDa

# **ABOUT COMPANY**

**Founded in 2008 in the city of Saint Petersburg, DzhoDa Group** is one of the leading freight forwarders at the cargo shipping market. We provide a full range of services for the organisation and carrying out of international transport, as well as the logistics management. Our goal is to provide our clients with a reliable, safe and timely solution for all their operations related to cargo transport and delivery.

The main principles of our work are:

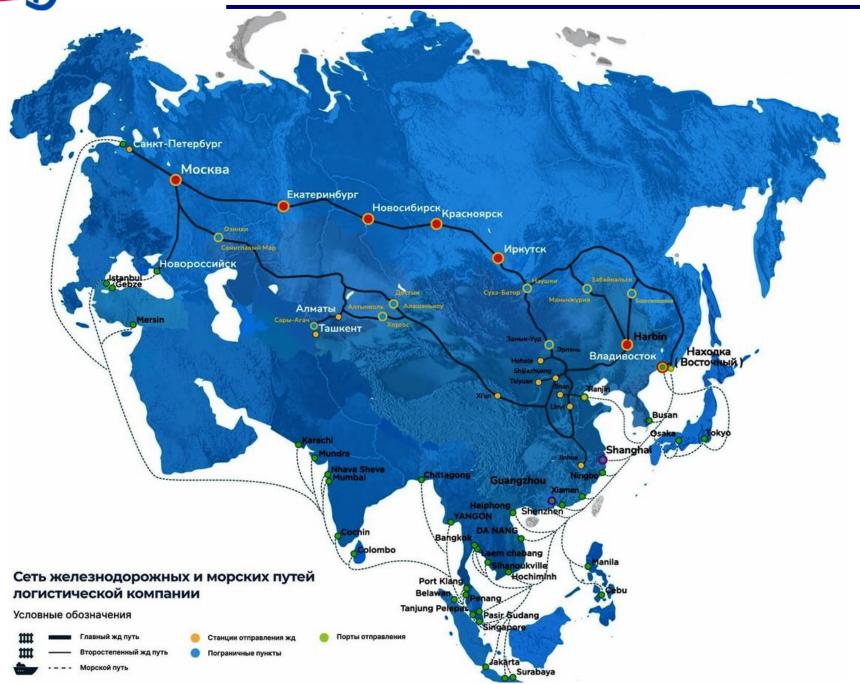
- Individual approach to every client: we optimise routes and cargo shipping schemes according to the specifics of cargo and the desires of the client.
- Professionalism and experience: our team unites highly qualified specialists having extensive experience in logistics and cargo transport.
- State-of-the-art equipment and technology: we use advanced technology and the latest equipment to monitor cargo movements and control transport processes.
- Safety and reliability: we control all stages of the transport process to ensure the safety of the cargo and compliance with all safety requirements.
- Flexibility and competitiveness: we offer affordable prices and flexible terms of cooperation adapted to the individual needs of each client.

We always extend the geography of our shipments and increase the number of services offered to provide our clients with the most efficient and reliable solutions.

WE DO NOT PROMISE WE WILL DO EVERYTHING.
BUT WE WILL DO EVERYTHING WE PROMISE!



# **GEOGRAPHY**





# COMPANY

# For manufacturing companies

#### 1. DOOR-DOOR:

The global coverage of our partner network enables our clients to coordinate and synchronise their supply chain processes at a global level and improve the speed of delivery of goods from the suppliers' warehouse to the client's final warehouse.

#### **②** 2. Reliability and preciseness:

Our company is ready to perform its obligations on time and ensure reliable delivery of goods. This includes timely pick-up of the cargo from the manufacturer, optimised selection delivery routes, adherence to deadlines and safe delivery.

#### 3. Risk management:

International shipments entail certain risks such as delays in delivery, loss of or damage to cargo, changes in customs regulations and legislation. As a reliable logistics partner, we have an effective risk management system and are able to prevent potential problems or take immediate action should such problems arise.



# COMPANY

# For manufacturing companies

#### 4. Technology infrastructure:

Modern manufacturing companies are striving to automate and digitalise their processes, including logistics. That is why our company actively uses modern technological solutions, such as customs control systems, cargo tracking, electronic platforms for monitoring shipments, etc.

#### 5. Flexibility and adaptivity:

Our partners may experience fluctuations in demand, changes in strategy or new market requirements. Hence, they value the flexibility and adaptability of international logistics companies that can react quickly to change and adapt to new conditions.

#### 6. Favourable settlement terms:

International trade requires special attention not only to cargo, but also to working capital. Our occupany can offer various options of mutual settlements with both resident and foreign companies.



# COMPANY

# For commercial companies

#### 1. DOOR-DOOR:

The global coverage of our partner network enables our clients to coordinate and synchronise their supply chain processes at a global level and improve the speed of delivery of goods from the suppliers' warehouse to the client's final warehouse. Our existing infrastructure and streamlined processes allow us to handle multiple shipments quickly and efficiently, ensuring on-time delivery.

#### 2. Customs procedure management:

Oustoms clearance is a complex and heavily regulated process. Our company relies upon its professional knowledge about customs procedures and requirements of various countries. They can advise on customs clearance, assist in preparing the necessary documents and solve any potential problems related to customs inspection or cargo transfer.

#### 3. Reliability and preciseness:

Our company is ready to perform its obligations on time and ensure reliable delivery of goods. This includes timely pick-up of the cargo from the manufacturer, optimised selection delivery routes, adherence to deadlines and safe delivery.



# COMPANY

# For commercial companies

#### 4. Technology infrastructure:

Modern commercial companies are striving to automate and digitalise their processes, including logistics. That is why our company actively uses modern technological solutions, such as customs control systems, cargo tracking, electronic platforms for monitoring shipments, etc.

#### 5. Flexibility and adaptivity:

Our partners may experience fluctuations in demand, changes in strategy or new market requirements. Hence, they value the flexibility and adaptability of international logistics companies that can react quickly to change and adapt to new conditions.

#### 6. Favourable settlement terms:

International trade requires special attention not only to cargo, but also to working capital. Our company can offer various options of mutual settlements with both resident and foreign companies.



# **COMPANY**

# For medium-sized enterprises

#### 1. DOOR-DOOR:

The global coverage of our partner network enables our clients to coordinate and synchronise their supply chain processes at a global level and improve the speed of delivery of goods from the suppliers' warehouse to the client's final warehouse. Our existing infrastructure and streamlined processes allow forwarder to handle multiple shipments quickly and efficiently, ensuring on-time delivery.

#### 2. Customs procedure management:

• Customs clearance is a complex and heavily regulated process. Our company relies upon its professional knowledge about customs procedures and requirements of various countries. They can advise on customs clearance, assist in preparing the necessary documents and solve any potential problems related to customs inspection or cargo transfer.

#### 3. Reliability and preciseness:

Our company is ready to perform its obligations on time and ensure reliable delivery of goods. This includes timely pick-up of the cargo from the manufacturer, optimised selection delivery routes, adherence to deadlines and safe delivery.



# COMPANY

# For medium-sized enterprises

#### 4. Technology infrastructure:

Modern manufacturing companies are striving to automate and digitalise their processes, including logistics. That is why our company actively uses modern technological solutions, such as customs control systems, cargo tracking, electronic platforms for monitoring shipments, etc.

#### 5. Flexibility and adaptivity:

Our partners may experience fluctuations in demand, changes in strategy or new market requirements. Hence, they value the flexibility and adaptability of international logistics companies that can react quickly to change and adapt to new conditions.

#### 6. Stable and proven delivery routes:

International shipments entail certain risks such as delays in delivery, loss of or damage to cargo, changes

in customs regulations and legislation. The elaborated schemes and delivery routes offered by our company represent the experience of hundreds of thousands of deliveries and thousands of hours of hard work of our specialists and partners, which we effectively implement in the supply chains of our clients.



# COMPANY

# For each partner

#### 1. Chinese:

Our employees are fluent in spoken Chinese, which eliminates inaccuracies and mistranslations during negotiations and helps to provide prompt support at all stages of transport across China. Our goal is to help clients optimise their logistics processes and stimulate business development; to make each client's operations easier and more efficient.

#### 2. Individual approach:

On the basis of existing transport schemes, we form an offer for each client taking into account their wishes, specifics of business and available budget in order to find the optimal set of services in terms of price and quality.





# **PARTNERSHIP SCHEME**





6. Crossing the border



2. Agreement upon shipment



7. Customs clearance



3. Cargo presentation



8. Delivery to the final destination



4. Preparation of accompanying documents



9. Closing documents

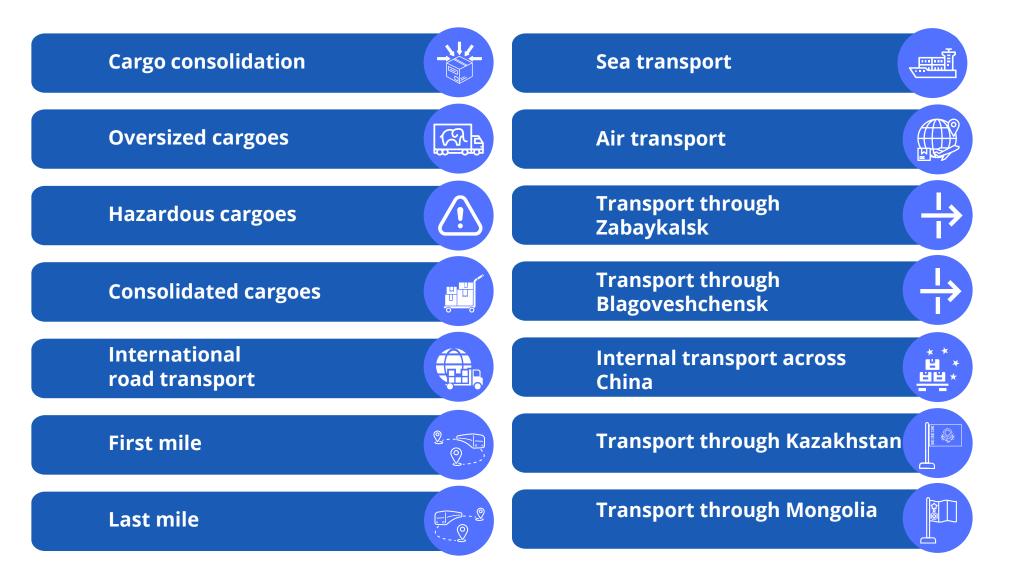


5. Delivery to the border









# **Transport within China**

- Cargo consolidation at a warehouse /station / port
  - Road transport within China 🙃
  - Control over accompanying documentation
    - - Internal sea transport 05
      - Internal rail transport
- Loading cargo into wagons/containers/vehicles/ships 🚥



# **Rail transport**

# Wagon transport within China:

- Receiving a transport plan agreed upon with the China National Railway
   Administration
- Providing wagons
- Handling at the dispatch station
- Control and execution of accompanying documents
- Export documentation
- Delivering a wagon to a plant
- Delivering cargoes from a plant to a station
- Tracking wagon within the PRC

# Wagon transport within the Customs Union:

- Provision of rolling stock
- Drafting and approval of schemes and designs for all types of transport, including oversized transport
- Border customs clearance
- Control of cargo transloading from China Railway wagons to Russian Railways wagons
- Border forwarding
- Paying railway tariffs
- Daily tracking
- Consignor/consignee's services

# Versatility

All type of cargoes can be safely transported by rail. We arrange delivery of veterinary, dangerous, liquid, temperature-controlled cargoes, cars, oversized goods.

# **Optimal price-to-rate ratio**

Delivery by rail is slightly more expensive than sea freight, but takes much less time. We directly cooperate with logistics platforms and shipment stations in China.

# Safety

We arrange insurance and securely protect shipped cargoes over the entire transport.

# All seasons

Goods can be transported by rail all year round.

# **Territorial coverage**

The railway network stretches over the entire country, goods can be delivered to any region.



# **High-speed container trains**

**High-speed container trains** are specialised trains designed to transport containers. They provide faster delivery of goods compared to conventional freight trains due to the avoidance of additional sorting along the route.

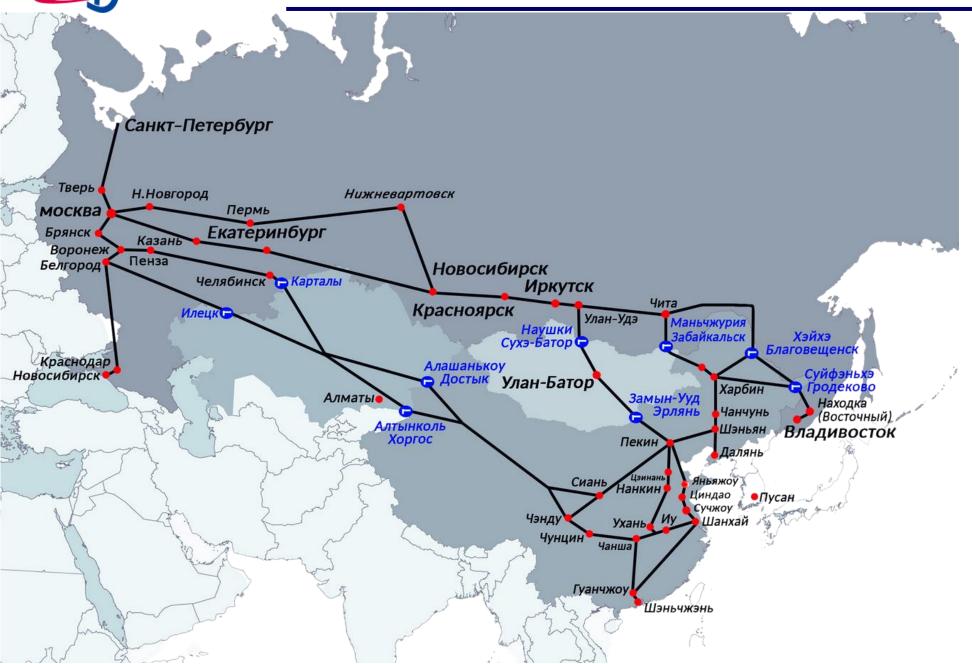
Advantages of high-speed container trains include high-speed delivery, reliability and safe transport as well as a lower price of delivery as the travel time decreases.

We can handle any type of cargoes, including consolidated cargoes and project (oversized) cargoes. Before shipment, we insure container cargoes for the entire travel time and securely protect those.

- We undertake the cargo transport to China up to its acceptance by a supplier in any place in China up to customs clearance and delivery to a Russian consignee. Partnering with us allows you to fully focus on priority business processes, entrusting the entire process of international shipping in the hands of professionals.
- 20 DC and 40 HC container cargo delivery.



# **HIGH-SPEED CONTAINER TRAINS**





# **Container transport**

Comprehensive universal service for 20' and 40' delivery without using high-speed container trains:

- independence of allowances and station schedules

- flexible delivery route combining delivery by road, delivery by internal sea transport, as well as road transport in complete wagon loa.

- providing 20' and 40' drop off containers in various regions of the Customs Union and China

- both transport in complete lots and in individual containers.



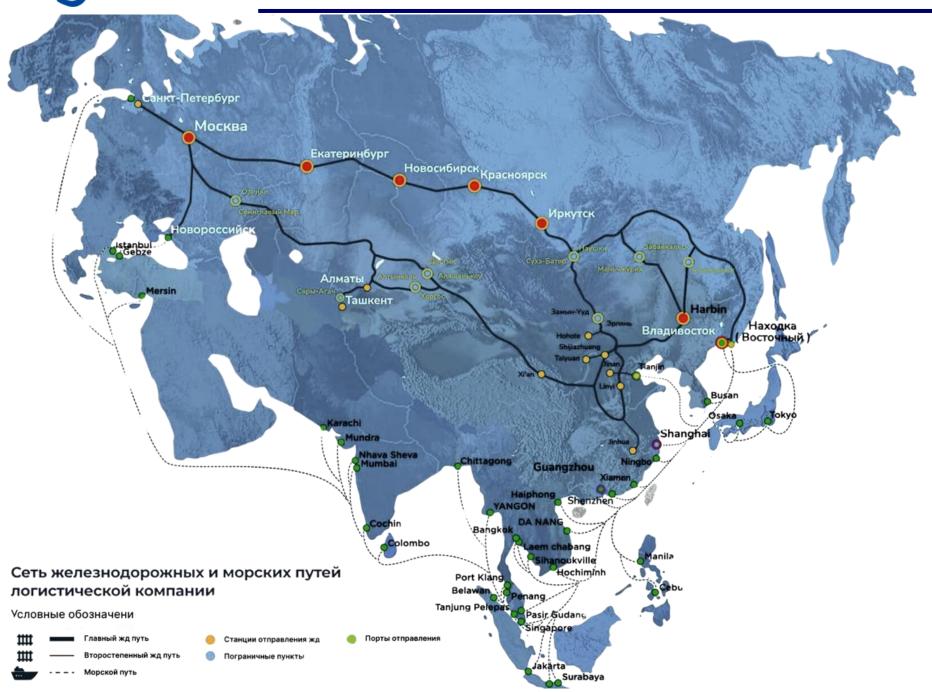


# Multimodal transport

- **DzhoDa** organises multimodal, international, internal deliveries in China and internal door-to-door deliveries in Russia from China and Southeast Asia to any region in Russia and Europe by railway, sea, road transport.
- Ohoice of transport depends on timelines and budget to optimise costs and speed up delivery.
- Our company successfully implements the following delivery schemes:
  - delivery by road to railway stations and then by rail transport
  - delivery by sea to destination ports and then by rail and road
  - delivery by rail up to the border and then loading in containers.



# **MULTIMODAL TRANSPORT**





# **Transport through Zabaykalsk**

- The border crossing point **Manchuria Zabaykalsk** is the largest overland transport connection between China and Russia. DzhoDa's main activity is to organise the China-Russia cargo traffic through the **Manchuria-Zabaikalsk** border crossing point. 70% of the company's cargo traffic goes through this point.
- Implemented delivery schemes through Zabaykalsk.
- Wagonload delivery through the rail station Zabaykalsk.
  - Container shipment through the PJSC Transcontainer container terminal.
  - Delivery by road through the International Automobile Border-crossing Point Zabaykalsk.
  - Acceptance of Chinese wagons and reloading in 20 DC containers.
  - Delivery by road with further transport by rail.
  - High-speed container trains through the entry point **Manchuria Zabaykalsk**.



# **Transport through Zabaykalsk**

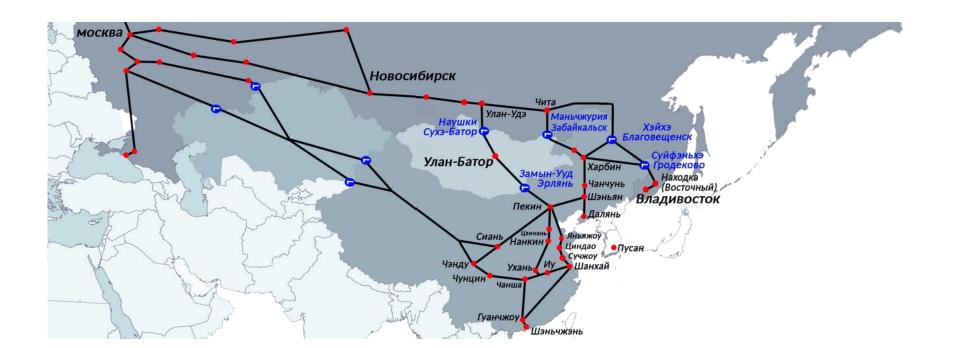
#### Advantages of the entry point Zabaykalsk:

- Customs clearance at the border, including container trains
- developed rail and road infrastructure Opportunity of partial cargo shipment from the border
- Opportunity to change the rolling stock to 20 DC containers and save up to 30% of delivery costs
- Long list of customs and other control services facilitating customs clearance
- Geographical location near industrial cities in Northern China



# **Transport through Mongolia**

- We are ready to offer to our clients delivery by **China-Mongolia** railway:
  - Available consolidation terminals in Erenhot, Ulaanbaatar
  - Road transport China Mongolia Russia
  - Rail transport by using wide gauge railroads Erenhot/Zamiin-Uud
  - Payment at railway rates in the territory of Mongolia
  - High-speed container trains using 40' containers China Moscow / Ekaterinburg / Novosibirsk





# **Transport through Blagoveshchensk**

- Service through Heihe Blagoveshchensk:
  - Rail transport to Heihe
  - Heihe Blagoveshchensk road transport in bulk and containers
  - Shipment by rail Blagoveshchensk Russia





# **Transport through Grodekovo**

• We are ready to offer our clients delivery through the entry point **Suifenhe - Grodekovo**.

#### Provided services:

- Rail and road delivery in China to Suifenhe
- Cargo consolidation in Suifenhe
- Delivery by road Suifenhe Grodekovo / Ussuriysk
- Rail transport Suifenhe Grodekovo destination station

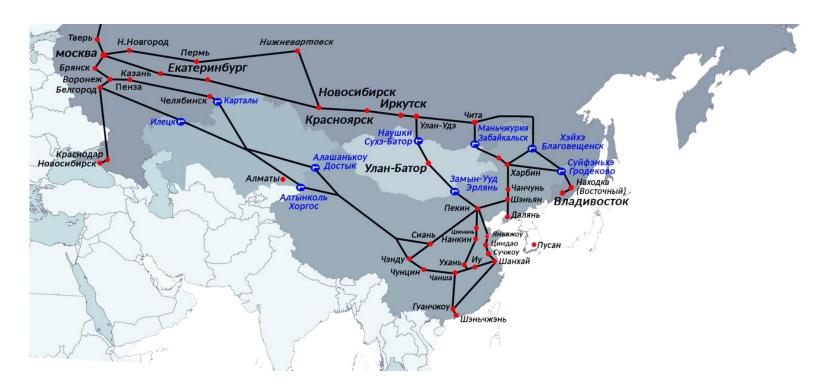


# **Transport through Kazakhstan**

• We are ready to offer our clients delivery through the entry point Alashankou - Dostyk, Khorgos - Altynkol

#### Provided services:

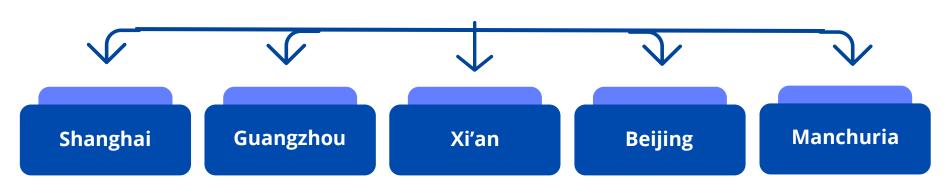
- Rail transport
- Road transport
- Container train



# **Consolidated cargoes**

- Delivery from 100 kg
- Advantageous rates
- Fast cargo delivery
- Cargo insurance
- Door-to-door delivery to a warehouse

# **Consolidation warehouses**

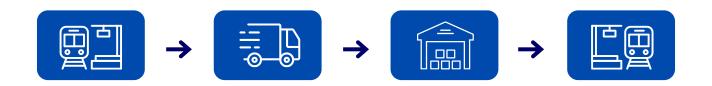




# Last mile

#### We are ready to offer:

- Terminal handling at the container transport destination station (Kupavna, Kuntsevo, Bely Rast, Vorsino, Ryazan (Lesok), Voronezh, Penza, Ufa (Chernikovka), Novosibirsk (Kleshchikha), Nizhny Novgorod (Kostarikha), Ekaterinburg, Silikatnaya, Chelyabinsk, Perm (Blochnaya)
- Export by road: station clients's warehouse return of empty container
- Repacking from a sea line container to a Russian owner's container, unloading at a consolidation warehouse





Thanks to the developed partner network our company is ready to provide the following services:





# **OUR PARTNERS**













Терминальнологистический центр





















# **OUR CARGOES**





Tel./fax:

+49 (0) 17637103885

<u>+7 (812) 380-58-75</u>

+7 (981) 831-42-00

WeChat: +79219390758

E-mail: <a href="mailto:info@dzhoda.com">info@dzhoda.com</a>

Skype: yulia.mart // dzhoda